

संतोष कुमार सिन्हा, भा.आ.नि.से.

अध्यक्ष एवं प्रबंध निदेशक

Santosh Kumar Sinha, I.O.F.S.

Chairman & Managing Director



ट्रूप कम्फर्ट्स लिमिटेड

भारत सरकार का उपक्रम

रक्षा मंत्रालय

Troop Comforts Limited

Govt. of India Enterprises

Ministry of Defence

Chairman & Managing Director's Message on TCL Foundation Day

Today is the Most Pride moment for TCL for successfully completing one year journey as DPSU and achieving the committed target in a time bound manner with a team spirit and dedicated efforts of all the officers/staff & employees led by the respective General Managers.

2. At the time of commencement of business as New Defence Company under Govt. entity, there were lots of challenges before TCL. To overcome those challenges, TCL completed the strenuous exercise of conversion of available indents into Deemed Contracts to ensure the work load for FY. 2021-22 and subsequent years. Taking over the responsibility of Finance & Account functioning was also, a challenging task, but the same was taken over by team of TCL in a most efficient manner. Among other challenges, statutory obligations under company act 2013 were also a big challenge for TCL and the same was also completed in a most hassle free manner.

3. Despite all those challenges mentioned above, TCL came out of flying colors with the achievement of target of Rs. 571.69 Cr. during 1st Oct 2021 to 31st Mar 2022, which was more than 90% of commitment made by TCL Board. This was almost 12% higher as compared to same period of previous year. In the current financial year 2022-23, till date TCL has achieved the production of Rs. 400 Cr as compared to Rs. 209 Cr during same period of previous year. TCL group of factories are set to achieve the target of Rs. 1065 Cr. in the current financial year 2022-23.

4. During the last one year journey of TCL as DPSU entity, many new initiatives like boosting of R&D activities for the development of Technologically advanced and niche products, Selection of business partners/channel partners to augment the capacity and product diversification, enhancing customer interaction with different stake holders, have been taken for the ensuring the future growth along with sustenance of TCL group. To augment R&D initiatives, TCL has signed MoUs with leading technical institutions like IIT, Delhi for ascertaining & identifying advanced materials and NIFT for development for development of ergonomic & suitable garments/equipment. In the last one year journey, following new and Import substitute items have been developed/prototype developed:

- Combat Uniform Digital Pattern with anti-microbial finish and NIR camouflaging
- Coat Combat Digital Pattern lighter version
- ECWCS Seven Layer System (SCME)
- Boot Crampons (SCME)
- Boot Multipurpose (SCME)
- Modular Light Weight Load Carrying Equipment (MOLLE)

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5. For future sustenance and growth of TCL, emphasis has to be given on the Modernization and Export orders. Therefore, factories are required to achieve a modernization plan to create and augment the production capacity for futuristic range of items and to secure the export orders also. Government is also emphasizing on the modernization plan and in this context, it is being assured that sufficient budgets are available. Apex level officers of all the units are also expected to put their efforts to secure the export orders from the overseas customers on customize basis as a part of customer diversification strategy.

6. I would like to mention that in the present scenario although TCL has sufficient orders for current financial year, however real challenge is to secure orders for 2023-24 onwards on competitive basis. To overcome this real challenge, TCL as a whole, has to focus on the time bound development of various technologically advanced niche products and to focus on quality, time bound delivery, and cost competitiveness. For future sustenance and continual growth of TCL, we also need to move ahead in the following areas:

- Diversification of Products by developing niche products in a time bound manner and giving the emphasis on Import substitute solutions to Indian Army.
- Modernization activities to modernize our production facilities in line with the world leading manufacturers of Clothing & accessories.
- Penetrating into Export market for selective range of products with customized designing as per the International market requirements.
- Launching of more no. of products under Civil trade through e-commerce sites under the new brand logo of TCL being launched on the 1st foundation day. Factories need to identify more & more items to be uploaded on e-commerce sites.

At the end, I, once again, congratulate each and every employee of TCL group on celebrating first foundation day of TCL and I am very much confident that through the dedicated and concerted efforts from apex level officers to lowest level of employee, TCL will again come out in flying colour to sustain itself for future.



(S K SINHA)